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COMMON BID CUM APPLICATION FORM	HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED - INITIAL PUBLIC OFFER - NR Registered and Corporate Office: HUDCO Bhawan, India Habitat Centre, Lodhi Road, New Delhi 110 003, India. Tel: +91 11 2464 9610-27; Fax: +91 11 2464 8427 Contact Person: Harish Kumar Sharma, Company Secretary and Compliance Officer; Tel: +91 11 2464 6899; Fax: +91 11 2461 5534 E-mail: cshhudco@hudco.org; Website: www.hudco.org; Corporate Identity Number: U74899DL1970G01005276	FOR NON-RESIDENTS INCLUDING ELIGIBLE NRIs, FVCIs, FPIs, FII, THEIR SUB-ACCOUNTS, REGISTERED MULTILATERAL AND BILATERAL DEVELOPMENT FINANCIAL INSTITUTIONS APPLYING ON A REPATRIATION BASIS AND U.S. PERSONS
	Bid cum Application Form No. 	

100% BOOK BUILDING OFFER ISIN : INE031A01017		Bid cum Application Form No.
SYNDICATE MEMBER'S STAMP & CODE <div style="border: 1px solid black; height: 40px;"></div>	REGISTERED BROKER/SCSB/CDP/RTA STAMP & CODE <div style="border: 1px solid black; height: 40px;"></div>	1. NAME & CONTACT DETAILS OF SOLE / FIRST BIDDER Mr. / Ms./M/s. Address Email Tel. No (with STD code) / Mobile
SUB-BROKER'S/SUB-AGENT'S STAMP & CODE <div style="border: 1px solid black; height: 40px;"></div>	SCSB BRANCH STAMP & CODE <div style="border: 1px solid black; height: 40px;"></div>	2. PAN OF SOLE / FIRST BIDDER
BANK BRANCH SERIAL NO. <div style="border: 1px solid black; height: 40px;"></div>	SCSB SERIAL NO. <div style="border: 1px solid black; height: 40px;"></div>	

3. BIDDER'S DEPOSITORY ACCOUNT DETAILS <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL
For NSDL enter 8 digit DP ID followed by 8 digit Client ID / For CDSL enter 16 digit Client ID

4. BID OPTIONS (ONLY RETAIL INDIVIDUAL BIDDERS CAN BID AT "CUT-OFF")						5. CATEGORY <input type="checkbox"/> Retail Individual Bidders <input type="checkbox"/> Non Institutional Bidders <input type="checkbox"/> QIBs	6. INVESTOR STATUS <input type="checkbox"/> Eligible NRI(s) on repatriation basis-NRI <input type="checkbox"/> FII or Sub-account not a Foreign Corporate/Foreign Individual-FII <input type="checkbox"/> FII-sub-account Corporate/Foreign Individual-FIISA <input type="checkbox"/> Foreign Portfolio Investor-FPI <input type="checkbox"/> Foreign Venture Capital Investor-FVCI <input type="checkbox"/> Registered Multilateral And Bilateral Development Financial Institution-RMPDFI <input type="checkbox"/> Others (Please Specify)-OTH
Bid Options	No. of Equity Shares Bid (In Figures) (Bids must be in multiples of Bid Lot as advertised)	Price per Equity Share (₹)/ "Cut-off" (Price in multiples of ₹ 1/- only) (In Figures only)				"Cut-off" (Please tick)	
		Bid Price	Retail Discount	Net Price			
Option 1	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	
(OR) Option 2	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	
(OR) Option 3	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	<div style="border: 1px solid black; display: inline-block; width: 100px; height: 20px;"></div>	

7. PAYMENT DETAILS Amount blocked (₹ in figures) (₹ in words) ASBA Bank A/c No. Bank Name & Branch I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS BID CUM APPLICATION FORM, THE COMPANY'S PRELIMINARY OFFERING MEMORANDUM DATED APRIL 25, 2017 (THE "PRELIMINARY OFFERING MEMORANDUM"), THE ATTACHED ABRIDGED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC ISSUES ("GID") AND HEREBY AGREE AND CONFIRM THE 'BIDDERS UNDERTAKING' AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE BID CUM APPLICATION FORM GIVEN OVERLEAF.	PAYMENT OPTION : FULL PAYMENT <input type="checkbox"/> PART PAYMENT <input checked="" type="checkbox"/>
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8A. SIGNATURE OF SOLE / FIRST BIDDER <div style="border: 1px solid black; height: 40px;"></div> Date : 2017	8B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS) I/We authorise the SCSB to do all acts as are necessary to make the application in the Offer. 1) 2) 3) 	SYNDICATE MEMBER / REGISTERED BROKER / SCSB / CDP / RTA STAMP (Acknowledging upload of Bid in Stock Exchange system) <div style="border: 1px solid black; height: 40px;"></div>
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HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED INITIAL PUBLIC OFFER - NR	Acknowledgement Slip for Syndicate Member/ Registered Broker/SCSB/ CDP/RTA	Bid cum Application Form No. PAN of Sole / First Bidder
DPID / CLID 	Amount Blocked (₹ in figures) ASBA Bank A/c No. Bank & Branch Received from Mr./Ms./M/s. Telephone / Mobile Email 	Stamp & Signature of SCSB Branch <div style="border: 1px solid black; height: 40px;"></div>

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HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED - INITIAL PUBLIC OFFER - NR	Option 1 Option 2 Option 3 No. of Equity Shares Bid Price Amount Blocked (₹) 	Stamp & Signature of Syndicate Member / Registered Broker / SCSB / CDP / RTA <div style="border: 1px solid black; height: 40px;"></div>	Name of Sole / First Bidder
ASBA Bank A/c No. Bank & Branch 	Acknowledgement Slip for Bidder	Bid cum Application Form No. 	

HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED

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IN THE NATURE OF ABRIDGED PROSPECTUS - MEMORANDUM CONTAINING SALIENT FEATURES OF THE RED HERRING PROSPECTUS

BIDDER'S UNDERTAKING FOR BID CUM APPLICATION FORM

(IN CASE OF A JOINT APPLICATION, THE CONFIRMATIONS, AUTHORISATIONS, UNDERTAKINGS AND REPRESENTATIONS MADE BY THE FIRST BIDDER WILL BE DEEMED TO HAVE BEEN MADE ON BEHALF OF ALL JOINT BIDDERS. THE FIRST BIDDER SHALL BE LIABLE FOR ALL THE OBLIGATIONS ARISING OUT OF THE OFFER OF EQUITY SHARES.)

On the basis of the Preliminary Offering Memorandum, the GID and having studied the attached details as per the Abridged Prospectus, I/we hereby apply for Allotment to me/us of the Equity Shares in the Offer upto my/our Bids for maximum number of Equity Shares at or above the Offer Price, to be discovered through the Book Building Process. I/We hereby confirm that I am/we are eligible person(s) to invest in the Offer in accordance with applicable laws. The amount payable on Bidding has been blocked with the SCSB. I/We agree to accept the Equity Shares Bid for, or such lesser number as may be allotted to me/us subject to the terms of the Preliminary Offering Memorandum, Abridged Prospectus, the GID and the ASBA Form and other applicable laws. I/We undertake that I/we will sign all such other documents and do all such acts, if any, necessary on my/our part to enable me/us to be registered as the holder(s) of the Equity Shares which may be Allotted and to register my/our address as given in the depository records and to place my/our name on the register of members of the Company. I/We note that in case of QIB Bidders, only the (i) SCSBs and (ii) the BRLMs and their affiliate Syndicate Members (only in the Specified Locations) have the right to reject Bids (including on technical grounds) at the time of acceptance of Bid cum Application Form provided that the reasons for rejecting the same shall be provided to such Bidder in writing, whereas it has a right to reject it from Non-Institutional Bidders and Retail Individual Bidders based only on technical grounds and/or as specified in the Abridged Prospectus, GID and the Preliminary Offering Memorandum. I/We authorise the Company to make the necessary changes in this Bid cum Application Form and the Company's Red Herring Prospectus dated April 25, 2017 for the filing of the Prospectus with the Registrar of Companies, National Capital Territory of Delhi and Haryana ("RoC") without intimation to me/us and use this Bid cum Application Form as the Application Form for the purpose of the Offer.

I/WE CONFIRM THAT: I/We and any person we represent or the accounts on whose behalf we are purchasing the Equity Shares confirm that: (A) if outside of India, I/we have received a copy of the Preliminary Offering Memorandum and that my/our investment decision is based solely on the Preliminary Offering Memorandum; (B) I/we understand that the Offered Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction; (C) my/our Bid is in compliance with the laws and regulations applicable to me/us and that the sale and delivery of any Offered Shares to me/us will be in compliance with all applicable laws and regulations; (D) I/we understand that the Offered Shares have not been and will not be registered under the U.S. Securities Act or the laws of any state of the United States and may not be offered or sold in the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws; (E) I/we understand that the Company is an "investment company" (as defined in the U.S. Investment Company Act) and has not been and will not be registered under the U.S. Investment Company Act; (F) I/we acknowledge that the Offered Shares are being offered and sold (1) to persons in the United States and to U.S. persons who are both (a) "qualified institutional buyers" (as defined in Rule 144A under the U.S. Securities Act and (b) "qualified purchasers" (as defined in Section 2(a)(51) of the U.S. Investment Company Act pursuant to Rule 144A under the U.S. Securities Act and Section 3(c) (7) of the U.S. Investment Company Act and (2) to persons outside the United States who are non-U.S. persons pursuant to Regulation S; (G) if I am/we are in the United States or a U.S. person (as defined in Regulation S), I/we hereby make the representations, warranties, acknowledgements and agreements set forth in the section "Transfer Restrictions - Persons in the United States or U.S. Persons" in the Preliminary Offering Memorandum; and (H) if I am/we are a non-U.S. person outside the United States, I/we hereby make the representations, warranties, acknowledgements and agreements set forth in the section "Transfer Restrictions - Non-U.S. Persons Outside the United States" in the Preliminary Offering Memorandum.

FOR QIB BIDDERS: We confirm that the Bid size/maximum Equity Shares applied for by us do not exceed the relevant regulatory approvals/limits. I am/ We are not prohibited from accessing capital markets under any order / ruling/ judgment of any regulatory, judicial or any other authority, including SEBI or under the provisions of any law, regulation or statute.

Further: 1) In accordance with ASBA process provided in the SEBI ICDR Regulations and as disclosed in the RHP, I/we authorise (a) the members of the Syndicate (in Specified Locations only) or the Registered Brokers (at Broker Centres) or the SCSBs or the RTAs or the CDPs, as the case may be, to do all acts as are necessary to make the application in the Offer, including uploading my/our Bid, blocking or unblocking of funds in the bank account maintained with the SCSB as specified in the Bid cum Application Form, transfer of funds to the Public Offer Account on receipt of instruction from Registrar to the Offer, after finalisation of the Basis of Allotment; and (b) the Registrar to the Offer to issue instruction to the SCSBs to unblock the funds in the specified bank account upon finalisation of the Basis of Allotment. 2) In case the amount available in the specified bank account is insufficient as per the highest Bid option, the SCSB shall reject the application. 3) I/We hereby authorise the members of the Syndicate (in Specified Locations only) or the Registered Brokers (at Broker Centres) or the SCSBs or CDPs or the RTAs, as the case may be, to make relevant revisions as may be required to be done in the Bid, in the event of a revision of the Price Band.

As per the existing policy of the Government of India, OCBs cannot participate in the Offer. For further details see "Offer Procedure" and "Restrictions on Foreign Ownership of Indian Securities" on page 553 and 600 of RHP.

INSTRUCTIONS FOR FILLING UP THE BID CUM APPLICATION FORM

- Name of sole/ first Bidder should be exactly the same as it appears in the depository records. In case of joint Bids, only the name of the first Bidder (which should also be the first name in which the beneficiary account is held) should be provided in the Bid cum Application Form.
- The first Bidder, should mention his/ her/ its PAN allotted under the Income Tax Act, except for Bids by or on behalf of the Central or State Government and the officials appointed by the Courts and by investors who are exempt from the requirement of obtaining/ specifying their PAN for transacting in the securities market and by investors residing in the state of Sikkim, the Bidders, or in the case of Bid in joint names, the first Bidder (the first name under which the beneficiary account is held), should mention his/ her/ its PAN allotted under the Income Tax Act. Any Bid cum Application Form without the PAN is liable to be rejected.
- The Bid means an 'Indication to make an Offer' and not as 'an Offer'.
- Based on the PAN, DP ID and Client ID provided by the Bidders, the Registrar to the Offer will obtain Demographic Details registered with depository participants to be used, among other things, for Allotment, technical rejections or unblocking ASBA account. Hence, Bidders are advised to immediately update any change in their Demographic Details as appearing on the records of the depository participant to ensure accuracy of records. Please note that failure to do so could result in failure in allotment of Equity Shares, delays in unblocking of ASBA Account at the Bidders sole risk and neither the Syndicate or the Registered Brokers or the Registrar to the Offer or RTAs/CDPs or the SCSBs nor the Company shall have any responsibility and undertake any liability for the same.
- Bid Lot, Retail Discount, Employee Discount and Price Band:** The Price Band, minimum Bid Lot size, rupee amount of the Retail Discount and Employee Discount, as applicable shall be decided by the Selling Shareholder and our Company in consultation with the BRLMs, and advertised at least five Working Days prior to the Bid/ Offer Opening Date in all editions of the English national newspaper Financial Express and all editions of the Hindi national newspaper Jansatta (Hindi being the regional language of Delhi wherein our Company's Registered and Corporate Office is located), and shall be made available to the Stock Exchanges for the purpose of uploading on their website. In case of any revision to the Price Band, the Bid/ Offer Period will be extended by at least three additional Working Days after such revision in the Price Band, subject to the Bid/ Offer Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/ Offer Period, if applicable, will be widely disseminated by notification to the Stock Exchanges, by issuing a press release and also by indicating the changes on the websites of the BRLMs and at the terminals of the Syndicate Members.
Maximum and Minimum Bid Size: In case of Retail Individual Bidders, such number of Equity Shares such that the Bid Amount does not exceed ₹ 200,000 (less Retail Discount). Bids at the Cut-Off Price indicate their agreement to purchase the Equity Shares at the Offer Price, as determined at the completion of the Book Building Process. In case of Non-Institutional Bidders and QIB Bidders, the minimum Bid size shall be such number of Equity Shares such that Bid Amount exceeds ₹ 200,000. The maximum Bid by any investor should not exceed the investment limits prescribed for them by applicable laws.
- Please tick Category as applicable to ensure proper upload of Bid in Stock Exchange system.
- Please tick investor status as applicable. Please ensure investor status is updated in your Depository records.
- Total Bid Amount payable must be calculated for the highest of three options, at Bid price, at the time of the submission of the Bid cum Application Form. **Cheques/Demand Draft/Cash/stock invest/money orders/postal orders will not be accepted.** All Eligible NRI Bidders bidding on a repatriation basis by using the Non-Resident Forms are required to authorise their SCSB to block their NRE/ FCNR ASBA Accounts. The Eligible NRI Bidders can obtain the Bid cum Application Form from the Company's Registered and Corporate Office or from any of the members of the Syndicate or CDPs or RTAs or Registered Brokers from the Bidding Centres. Bidders please ensure that your Bank is bidding on a repatriation basis SCSB and has notified an SCSB Branch in the city where Bid cum Application Form is being submitted.
- Only the first Bidder is required to sign the Bid cum Application Form / Revision Form. Thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal. Signature of ASBA Account holder is mandatory. If the first Bidder is not the account holder, ensure that the Bid cum Application Form is signed by the account holder. (Necessary revisions in the Bidders undertaking and instruction will be required depending upon the jurisdiction in which the sale of shares is proposed.)
- Other Instructions:** a. Bids must be made only in the prescribed Bid cum Application Form. b. Bids must be completed in full, in BLOCK LETTERS in ENGLISH. Bidders should note that the members of the Syndicate, Registered Broker, CDPs, RTAs, and/or SCSBs will not be liable for errors in data entry due to incomplete or illegible Bid cum Application Forms. c. Ensure that all applicable documents in support of the Bid are attached with the Bid cum Application Form.
- The applicants may note that in case the DP ID, Client ID and PAN mentioned in the Bid cum Application Form and entered into the electronic bidding systems of the Stock Exchanges do not match with the DP ID, Client ID and PAN available in the Depository database, the Bid cum Application Form is liable to be rejected.
- You will be sent Preliminary Offering Memorandum and the Final Offering Memorandum either in physical form or electronic form or both. You may not distribute or forward these documents and these documents are subject to the disclaimers and restrictions contained in or accompanying them. This Bid cum Application Form is being issued to you on the basis that you (i) confirm that the representations, warranties, agreements and acknowledgements set out in the Preliminary Offering Memorandum, are true and correct and (ii) agree to abide by (1) this Common Bid cum Application Form and (2) the Preliminary Offering Memorandum; in each case together with the terms and conditions contained therein.

Note : Terms used but not defined herein shall have the meaning assigned to such terms in the RHP and the Preliminary Offering Memorandum. For detailed instructions for filling the various fields of this Bid cum Application Form, please refer to the GID, which is available on the websites of the BRLMs and Stock Exchanges.

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<ul style="list-style-type: none">● In case of queries related to Allotment/ credit of Allotted Equity Shares, the Bidders should contact Registrar to the Offer.● In case of Bids submitted to the SCSBs, the Bidders should contact the relevant SCSB.● In case of queries related to upload of Bids submitted to the Syndicate Members/RTAs/Registered Brokers/ CDPs, as applicable the Bidders should contact the relevant Designated Intermediary.	COMPANY CONTACT DETAILS	REGISTRAR TO THE OFFER CONTACT DETAILS
	<p>HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED</p> <p>Registered and Corporate Office: HUDCO Bhawan, India Habitat Centre, Lodhi Road, New Delhi 110 003, India.</p> <p>Tel: +91 11 2464 9610-27; Fax: +91 11 2464 8427</p> <p>Contact Person: Harish Kumar Sharma, Company Secretary and Compliance Officer; Tel: +91 11 2464 6899; Fax: +91 11 2461 5534;</p> <p>E-mail: cswhudco@hudco.org; Website: www.hudco.org;</p> <p>Corporate Identity Number: U74899DL1970GOI005276.</p>	<p>ALANKIT ASSIGNMENTS LIMITED</p> <p>205-208, Anarkali Complex</p> <p>Jhandewalan Extension, New Delhi 110 055, Delhi, India</p> <p>Tel: +91 11 4254 1234; Fax: +91 11 4154 3474</p> <p>E-mail: rta@alankit.com</p> <p>Investor grievance E-mail: hudco_igr@alankit.com</p> <p>Website: www.alankit.com</p> <p>Contact Person: Pankaj Goenka/ Bojimonkh</p> <p>SEBI Registration No.: INR000002532</p>

IN THE NATURE OF ABRIDGED PROSPECTUS - MEMORANDUM CONTAINING SALIENT FEATURES OF THE RED HERRING PROSPECTUS

BIDDER'S UNDERTAKING FOR REVISION FORM

I/We (on behalf of joint Bidders, if any) confirm that the Acknowledgement Slip for my/our Bids are enclosed for the revisions which are being requested. I/We agree to be bound by all the terms & conditions mentioned in the Bid cum Application Form submitted earlier by me/us.

I/We (on behalf of joint Bidders, if any) authorise you to reject this Bid Revision Form, in case any of the details of my existing Bids as appearing on the electronic book building system do not tally with the details given in this Revision Form.

INSTRUCTIONS FOR FILLING UP THE BID REVISION FORM

- Name of sole/ first Bidder should be exactly the same as it appears in the depository records.
- Please ensure that the Bid options provided are in the same order as that provided in the Bid cum Application Form submitted earlier.
- In case there is no change in the particular Bid option, please write "NO CHANGE". In case you want to cancel the Bid Option, please write "CANCELLED".
- Total Bid Amount payable must be calculated for the highest of three options, at Bid price. Total Bid Amount to be paid must be calculated net of total amount paid at the time of submission of Bid cum Application Form. Bidders, please ensure that your Bank has notified an SCSB Branch in the city where Bid cum Application Form is being submitted.
Revision of Bids in case of Revision of Price Band: In case of an upward revision in the Price Band, Retail Individual Bidders who had Bid at Cut off Price could either (i) revise their Bid or (ii) shall make additional payment based on the cap of the revised Price Band (such that the total amount i.e., original Bid Amount plus additional payment does not exceed ₹ 200,000 if the Bidder wants to continue to Bid at Cut off Price), with the members of the Syndicate/Registered Brokers/RTA/CDPs to whom the original Bid was submitted. In case the total amount (i.e., original Bid Amount less discount, if any, plus additional payment) exceeds ₹ 200,000/-, the Bid will be considered for allocation under the Non-Institutional Portion in terms of the RHP. If, however, the Bidder does not either revise the Bid or make additional payment and the Offer Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid for, shall be adjusted downwards for the purpose of Allotment, such that no additional amount would be required to be blocked and the Bidder is deemed to have approved such revised Bid at Cut off Price. In case of a downward revision in the Price Band, announced as above, Retail Individual Bidders, who have bid at Cut off Price, could either revise their Bid or the excess amount blocked at the time of bidding would be unblocked from the ASBA Account after the Allotment is finalised.
- Only the first Bidder is required to sign the Bid cum Application Form /Revision Form. Thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal. If the first Bidder is not the account holder, ensure that the Bid cum Application Form is signed by the ASBA account holder. Signature of the ASBA Account holder is mandatory.
- Other Instructions:** a. revision to Bids must be made only in the prescribed Revision Form, as applicable; b. Bids must be completed in full, in BLOCK LETTERS in ENGLISH. Bidders should note that the members of the Syndicate/ SCSBs/Registered Brokers/RTAs/CDPs will not be liable for errors in data entry due to incomplete or illegible Revision Forms; c. Ensure that Acknowledgement Slip for your Bid has and any other applicable documents in support of the revision are attached with the Revision Form; and d. Bidders shall only be required to issue instruction to block the revised amount in excess of their original blocked amount based on the cap of the revised Price Band upon an upward revision of their Bid.

OFFER STRUCTURE

Particulars	Eligible Employees Bidding in the Employee Reservation Portion [†]	QIBs	Non-Institutional Bidders	Retail Individual Bidders ^{**}
Number of Offered Shares available for Allotment/allocation ⁽¹⁾	Up to 3,868,747 Equity Shares.	100,095,000 Equity Shares or the Net Offer less allocation to Non- Institutional Bidders and Retail Individual Bidders.	Not less than 30,028,500 Equity Shares or the Net Offer less allocation to QIB Bidders and Retail Individual Bidders.	Not less than 70,066,500 Equity Shares or the Net Offer, less allocation to QIB Bidders and Non-Institutional Bidders.
Percentage of Offer size available for Allotment/allocation	Upto 0.19% of the Offer.	50% of the Net Offer shall be allocated to QIB Bidders, or the Net Offer less allocation to Non- Institutional Bidders and Retail Individual Bidders. However, 5% of the QIB Portion shall be available for allocation proportionately to Mutual Funds only. Mutual Funds participating in the 5% reservation in the QIB Portion will also be eligible for allocation in the remaining QIB Portion. The unsubscribed portion in the Mutual Fund reservation will be available for all QIBs in the QIBs Portion.	Not less than 15% of the Net Offer or the Net Offer less allocation to QIB Bidders and Retail Individual Bidders.	Not less than 35% of the Net Offer or the Net Offer less allocation to QIB Bidders and Non-Institutional Bidders.
Basis of Allotment if respective category is oversubscribed [‡]	Proportionate.	Proportionate as follows: 5,004,750 Equity Shares shall be available for allocation on proportionate basis to Mutual Funds only and 95,090,250 Equity Shares shall be available for allocation on proportionate basis to all other QIBs, including Mutual Funds receiving Allocation as above.	Proportionate.	Proportionate, subject to minimum Bid Lot. For further details, see "Offer Procedure – Part B – General Information Document for Investing in Public Issues – Allotment Procedure and Basis of Allotment – Allotment to RIIs" on page 589 of the RHP.
Minimum Bid	[●] Equity Shares and in multiples of [●] Equity Shares thereafter.	Such number of Equity Shares in multiples of [●] Equity Shares so that the Bid Amount exceeds ₹ 200,000.	Such number of Equity Shares in multiples of [●] Equity Shares so that the Bid Amount exceeds ₹ 200,000.	[●] Equity Shares and in multiples of [●] Equity Shares thereafter.
Maximum Bid	Such number of Equity Shares (in multiples of [●] Equity Shares) for which the Bid Amount does not exceed ₹ 500,000 ⁽⁵⁾	Such number of Equity Shares in multiples of [●] Equity Shares so that the Bid does not exceed the size of the Offer, subject to such limits as may be applicable to the Bidder.	Such number of Equity Shares in multiples of [●] Equity Shares so that the Bid does not exceed the size of the Offer, subject to such limits as may be applicable to the Bidder.	Such number of Equity Shares in multiples of [●] Equity Shares so that the Bid Amount does not exceed ₹ 200,000.
Mode of Allotment	Compulsorily in dematerialised form.			
Bid Lot	[●] Equity Shares and in multiples of [●] Equity Shares thereafter.			
Allotment Lot	A minimum of [●] Equity Shares and thereafter in multiples of one Equity Share.			
Trading Lot	One Equity Share.			
Who can Apply ⁽²⁾	Eligible Employees.	Mutual Funds, VCFs, AIFs, FVCIIs, FPIs (other than Category III FPIs) public financial institution as defined in Section 2(72) of the Companies Act, 2013, a scheduled commercial bank, multilateral and bilateral development financial institution, state industrial development corporation, insurance company registered with the IRDA, provident fund with minimum corpus of ₹ 250 million, pension fund with minimum corpus of ₹ 250 million, National Investment Fund set up by the GoI, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India.	Eligible NRI Bidders, Resident Indian individuals, HUFs (in the name of the Karta), companies, corporate bodies, scientific institutions, societies and trusts, sub-accounts of FIs registered with SEBI, which are foreign corporates or foreign individuals and Category III FPIs.	Resident Indian individuals, HUFs (in the name of the Karta) and Eligible NRI Bidders.
Terms of Payment	Full Bid Amount shall be blocked by the SCSBs in the bank account of the ASBA Bidder that is specified in the ASBA Form at the time of submission of the ASBA Form.			
Mode of Bidding	Only through the ASBA process.			

⁽¹⁾ Subject to valid Bids being received at or above the Offer Price. The Offer is being made in terms of Rule 19(2)(b)(iii) of the SCRR read with Regulation 41 of the SEBI ICDR Regulations and Regulation 26(1) of the SEBI ICDR Regulations, wherein 50% of the Net Offer shall be Allotted on a proportionate basis to QIBs. The number of Offered Shares representing 5% of the QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only. The remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds, subject to valid Bids being received from them at or above the Offer Price. However, if the aggregate demand from Mutual Funds is less than 5% of the QIB Portion, the balance Offered Shares available for allocation in the Mutual Fund Portion will be added to the remaining QIB Portion for proportionate allocation to QIBs. Further, not less than 15% of the Net Offer shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Offer shall be available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received from them at or above the Offer Price. Further, up to 3,868,747 Equity Shares shall be available for allocation on a proportionate basis to the Eligible Employees Bidding in the Employee Reservation Portion, subject to valid Bids being received from them at or above the Offer Price.

⁽²⁾ In the event that a Bid is submitted in joint names, the relevant Bidders should ensure that the depository account is also held in the same joint names and the names are in the same sequence in which they appear in the ASBA Form. The ASBA Form should contain only the name of the First Bidder whose name should also appear as the first holder of the beneficiary account held in joint names. The signature of only such First Bidder would be required in the ASBA Form and such First Bidder would be deemed to have signed on behalf of the joint holders. In case of an Eligible Employee submitting a Bid in joint names, the First Bidder shall be an Eligible Employee.

⁽⁵⁾ Eligible Employees Bidding in the Employee Reservation portion can Bid up to a Bid Amount of ₹ 500,000. However, a Bid by an Eligible Employee in the Employee Reservation Portion will be considered for allocation, in the first instance, for a Bid Amount of up to ₹ 200,000. In the event of under-subscription in the Employee Reservation Portion (post the initial Allocation of up to ₹ 200,000 per Eligible Employee), the unsubscribed portion will be available for allocation and Allotment, proportionately to all Eligible Employees who have Bid in excess of ₹ 200,000, subject to the maximum value of Allotment made to an Eligible Employee not exceeding ₹ 500,000 (which shall be less the Employee Discount, if applicable). The unsubscribed portion, if any, in the Employee Reservation Portion (after allocation to Eligible Employees with Bid Amounts over ₹ 200,000 upto a maximum of ₹ 500,000), shall be added to the Net Offer. Subject to valid Bids being received at or above the Offer Price, under-subscription (if any) in the Non-Institutional Portion or the Retail Portion would be allowed to be met with spill-over from other categories or a combination of categories at the discretion of our Company, in consultation with the BRLMs and the Designated Stock Exchange, on a proportionate basis. However, under-subscription, if any, in the QIB Portion will not be allowed to be met with spill-over from other categories or a combination of categories.

[†] Assuming full subscription in the Offer.

^{**} The Selling Shareholder and our Company, in consultation with the BRLMs, may offer a discount of ₹ [●] on the Offer Price to the Retail Individual Bidders and the Eligible Employees bidding under the Employee Reservation Portion, respectively. The amount of Retail Discount and Employee Discount, as applicable, will be advertised in all newspapers wherein the Pre-Offer Advertisement will be published. For further details, see "Offer Procedure" on page 553 of the RHP.

**COMMON BID
REVISION FORM**

HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED - INITIAL PUBLIC OFFER - NR
Registered and Corporate Office: HUDCO Bhawan, India Habitat Centre, Lodhi Road, New Delhi 110 003, India.
Tel: +91 11 2464 9610-27; Fax: +91 11 2464 8427
Contact Person: Harish Kumar Sharma, Company Secretary and Compliance Officer; Tel: +91 11 2464 6899; Fax: +91 11 2461 5534
E-mail: cswhudco@hudco.org; Website: www.hudco.org; Corporate Identity Number: U74899DL1970GOI005276

FOR NON-RESIDENTS INCLUDING ELIGIBLE NRIs, FVCIs, FPIs, FIIs, THEIR SUB-ACCOUNTS, REGISTERED MULTILATERAL AND BILATERAL DEVELOPMENT FINANCIAL INSTITUTIONS APPLYING ON A REPATRIATION BASIS AND U.S. PERSONS



To,
The Board of Directors
HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED

100% BOOK BUILDING OFFER**ISIN : INE031A01017****Bid cum
Application
Form No.**

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SYNDICATE MEMBER'S STAMP & CODE	REGISTERED BROKER / SCSB / CDP / RTA STAMP & CODE	1. NAME & CONTACT DETAILS OF SOLE / FIRST BIDDER
		Mr. / Ms. / M/s. _____ _____ _____ Address _____ _____ _____ Email _____ Tel. No (with STD code) / Mobile _____
SUB-BROKER'S / SUB-AGENT'S STAMP & CODE	SCSB BRANCH STAMP & CODE	2. PAN OF SOLE / FIRST BIDDER

BANK BRANCH SERIAL NO.	SCSB SERIAL NO.	3. BIDDER'S DEPOSITORY ACCOUNT DETAILS <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL
		_____ For NSDL enter 8 digit DP ID followed by 8 digit Client ID / For CDSL enter 16 digit Client ID

PLEASE CHANGE MY BID

4. FROM (AS PER LAST BID OR REVISION)														
Bid Options	No. of Equity Shares Bid (Bids must be in multiples of Bid Lot as advertised)									Price per Equity Share (₹) / "Cut-off" (Price in multiples of ₹ 1/- only)				
	(In Figures)									(In Figures Only)				
	9	8	7	6	5	4	3	2	1	Bid Price	Retail Discount	Net Price	"Cut-off" (Please ✓ tick)	
Option 1														<input type="checkbox"/>
(OR) Option 2														<input type="checkbox"/>
(OR) Option 3														<input type="checkbox"/>

5. TO (REVISED BID) (ONLY RETAIL INDIVIDUAL BIDDERS CAN BID AT "CUT-OFF")														
Bid Options	No. of Equity Shares Bid (Bids must be in multiples of Bid Lot as advertised)									Price per Equity Share (₹) / "Cut-off" (Price in multiples of ₹ 1/- only)				
	(In Figures)									(In Figures Only)				
	9	8	7	6	5	4	3	2	1	Bid Price	Retail Discount	Net Price	"Cut-off" (Please ✓ tick)	
Option 1														<input type="checkbox"/>
(OR) Option 2														<input type="checkbox"/>
(OR) Option 3														<input type="checkbox"/>

6. PAYMENT DETAILS	PAYMENT OPTION : FULL PAYMENT <input type="checkbox"/> PART PAYMENT <input checked="" type="checkbox"/>
Additional Amount Blocked (₹ in figures) _____ (₹ in words) _____	

ASBA	
Bank A/c No. _____	
Bank Name & Branch _____	

I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS BID REVISION FORM AND THE ATTACHED ABRIDGED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC ISSUES ("GID") AND HEREBY AGREE AND CONFIRM THE 'BIDDERS UNDERTAKING' AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE BID REVISION FORM GIVEN OVERLEAF.

7A. SIGNATURE OF SOLE / FIRST BIDDER	7B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS)	SYNDICATE MEMBER / REGISTERED BROKER / SCSB / CDP / RTA STAMP (Acknowledging upload of Bid in Stock Exchange system)
	I/We authorise the SCSB to do all acts as are necessary to make the application in the Offer.	
	1) _____ 2) _____ 3) _____	
Date : _____ 2017		

TEAR HERE

HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED	Acknowledgement Slip for Syndicate Member/ Registered Broker/ SCSB/CDP/RTA	Bid cum Application Form No.
BID REVISION FORM - INITIAL PUBLIC OFFER - NR		

PAN of Sole / First Bidder	
DPID / CLID _____	
Additional Amount Blocked (₹) _____ ASBA Bank A/c No. _____	
Bank & Branch _____	
Received from Mr./Ms./M/s. _____	
Telephone / Mobile _____ Email _____	
	Stamp & Signature of SCSB Branch

TEAR HERE

HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED - INITIAL PUBLIC OFFER - NR	Bid cum Application Form No.																								
BID REVISION FORM - INITIAL PUBLIC OFFER - NR																									
<table border="1"> <tr> <th></th> <th>Option 1</th> <th>Option 2</th> <th>Option 3</th> </tr> <tr> <td>No. of Equity Shares</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Bid Price</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Additional Amount Blocked (₹)</td> <td></td> <td></td> <td></td> </tr> <tr> <td>ASBA Bank A/c No. _____</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Bank & Branch _____</td> <td></td> <td></td> <td></td> </tr> </table>		Option 1	Option 2	Option 3	No. of Equity Shares				Bid Price				Additional Amount Blocked (₹)				ASBA Bank A/c No. _____				Bank & Branch _____				Stamp & Signature of Syndicate Member / Registered Broker / SCSB / CDP / RTA Name of Sole / First Bidder Acknowledgement Slip for Bidder Bid cum Application Form No.
	Option 1	Option 2	Option 3																						
No. of Equity Shares																									
Bid Price																									
Additional Amount Blocked (₹)																									
ASBA Bank A/c No. _____																									
Bank & Branch _____																									

TEAR HERE

PLEASE FILL IN BLOCK LETTERS

TEAR HERE

